

*UNLOCKING YOUR PROPERTY'S*  
**POTENTIAL**

Champéry · Champoussin · Les Crosets · Morgins · Troistorrents · Val-d'Illeiez

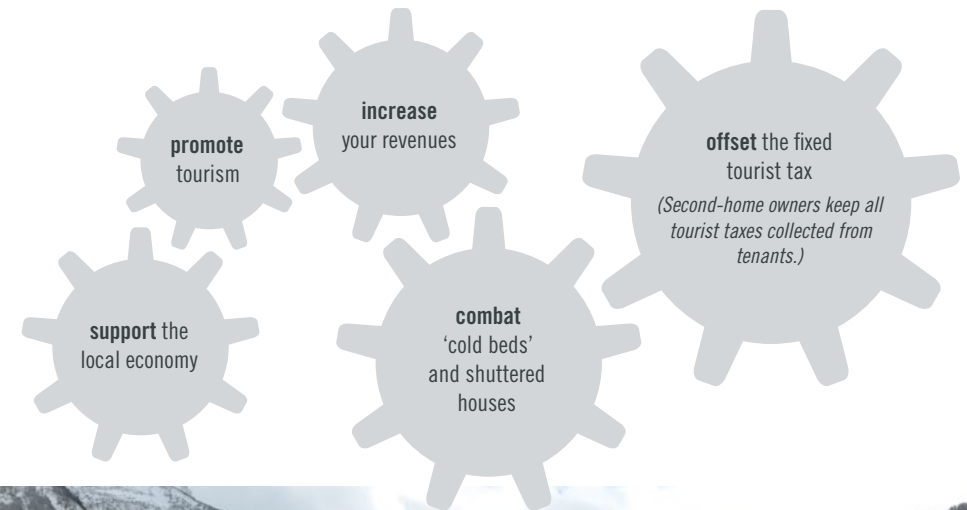


## REGION DENTS DU MIDI SA BOOKING PLATFORM

Region Dents du Midi SA (RDDM) is a tourism and travel services management company that serves our partners and customers by welcoming guests and providing them with information, organising events and activities, selling products, and promoting the destination locally and internationally. **Additionally, RDDM is responsible for marketing the region's accommodations.**

For this, we use the TOMAS booking platform, a leader for accommodation distribution in Switzerland and Germany. We work in partnership with all types of Illiez Valley accommodation providers, including private renters, estate agencies, hotels, bed and breakfasts, serviced residences, and hostels.

## FIVE REASONS TO RENT VIA OUR BOOKING PLATFORM PLATFORM



## WHAT WE OFFER

### LOCAL SUPPORT

We help you to market your property and manage future clients who book via the platform or Region Dents du Midi tourist offices. You will love the personalised attention of a small agency where both client and partner relationships are highly valued.

### ONE CONVENIENT MANAGEMENT TOOL

We provide centralised management of pricing and occupancy across all the booking platforms where your property is listed. Any modifications will be updated on all of the systems you're connected to.

### AN ATTRACTIVE RENTAL PORTFOLIO

We offer a comprehensive range of services to ensure your property is professionally showcased on the Region Dents du Midi portal, as part of an attractive and diverse rental portfolio.

### PARTICIPATION IN COMBINED OFFERS & PROMOTIONS

You can take part in our promotional activities and packaged deals (accommodation + activity or event ticket).

### BETTER VISIBILITY

The TOMAS system is linked with renowned international booking platforms such as Booking.com, Airbnb, or e-domizil. You retain full control over the channels through which you prefer to rent out your chalet/apartment, but this increased visibility enhances your booking opportunities.



## ADVANTAGES

### NO MORE OVERBOOKING

Our system facilitates **seamless synchronisation** with all other booking platforms where your property is listed. If your property is booked on one website, the dates are immediately updated across all platforms. The same goes for any price modifications.

### YOU SET YOUR OWN CONDITIONS

You choose your own conditions (guest check-in & check-out, minimum number of nights, etc.).

**Customers can easily check availability online** and complete their booking payment in just a few clicks.

### DIRECT ACCESS TO MANAGE YOUR VACANCIES

Private access codes enable quick and easy adjustments to your reservation calendar, allowing you to block dates for private rentals or personal use.

### A READYMADE ONLINE RESERVATION TOOL

We provide a **booking widget** you can integrate onto your own website, enabling your tenants to book their stay directly through your website (free service - no commission is charged on your own bookings).

Tourist offices have access to your availability and can **send accommodation offers** to clients.



## 2 DIFFERENT FORMULAS

Formulas	'All-inclusive Contract'	'Direct Contract'
	<ul style="list-style-type: none"> <li>&gt; <b>You don't have time</b> to answer questions from potential clients</li> <li>&gt; <b>You don't want</b> the hassle of managing reservations</li> <li>&gt; <b>You'd rather not</b> spend a lot of time on the computer</li> </ul>	<ul style="list-style-type: none"> <li>&gt; You have time to <b>manage your own content</b> and answer questions from clients</li> <li>&gt; You prefer <b>direct contact with the client</b></li> <li>&gt; You'd rather <b>oversee your own</b> Booking.com or Airbnb accounts</li> </ul>
<b>Management</b>	<ul style="list-style-type: none"> <li>&gt; Manage your availability and prices, anytime, anywhere, using the TOMAS Tsmart tool.</li> <li>&gt; <b>You are either on-site or have someone who can handle key handovers, cleaning, and laundry</b> (if not, see page 11)</li> </ul>	
<b>Included services</b>	<ul style="list-style-type: none"> <li>&gt; Commercialisation of your property on other booking platforms (Booking.com, Airbnb, e-domizil)</li> <li>&gt; Management of the various platforms' contracts by Region Dents du Midi SA</li> <li>&gt; Centralised payment collection and deposit to the owner by Region Dents du Midi SA</li> </ul>	<ul style="list-style-type: none"> <li>&gt; Connection to other booking platforms on request (Booking.com, Airbnb, e-domizil)</li> <li>&gt; Management of the various platforms' contracts by the owner</li> <li>&gt; Payment tracking across each booking platform by the owner</li> </ul>
	<ul style="list-style-type: none"> <li>&gt; Commercialisation of your property on regiondentsdumidi.ch</li> <li>&gt; Centralised management of availability and prices</li> <li>&gt; Troubleshooting</li> </ul>	
<b>Costs &amp; commissions</b>	<ul style="list-style-type: none"> <li>&gt; No interface costs with other booking platforms</li> <li>&gt; Commission charged by Region Dents du Midi SA for bookings made through a tourist office or on regiondentsdumidi.ch: 12% + VAT</li> <li>&gt; Commission charged for bookings made on a website other than Region Dents du Midi's own site is determined by the booking site through which the reservation was made, plus a 1% handling fee*</li> </ul>	<ul style="list-style-type: none"> <li>&gt; Interface costs with other booking platforms borne by the owner</li> <li>&gt; Commission charged by Region Dents du Midi for bookings made through a tourist office or on regiondentsdumidi.ch: 12% + VAT</li> <li>&gt; Commission charged for bookings made on a website other than Region Dents du Midi's own site is determined by the booking site through which the reservation was made*</li> </ul>
	Membership fee: CHF 120.- (one-time cost)	
<b>Booking platforms included in the formulas</b>	Optionally (RDDM manages the sites' contracts for the property owner): <ul style="list-style-type: none"> <li>&gt; Booking.com</li> <li>&gt; Airbnb</li> <li>&gt; e-domizil</li> </ul>	Optionally (The owner manages their contract with each site directly): <ul style="list-style-type: none"> <li>&gt; Booking.com</li> <li>&gt; Airbnb</li> <li>&gt; e-domizil</li> </ul>
	regiondentsdumidi.ch / valais.ch / myswitzerland.com	

\* Booking.com = 13.9% | Airbnb = 14 to 16% | e-domizil = 15% | valais.ch = 10% | Suisse Tourisme = 12%

## SUMMARY

'All-inclusive Contract'	'Direct Contract'
<b>RDDM manages for the owner:</b> <ul style="list-style-type: none"> <li>&gt; Questions from potential clients</li> <li>&gt; Reservations and payments</li> <li>&gt; Property visibility on booking platforms such as Booking.com or Airbnb (RDDM manages the sites' contracts for the property owner)</li> </ul>	<b>The owner manages personally:</b> <ul style="list-style-type: none"> <li>&gt; Overseeing your content and handling customer inquiries</li> <li>&gt; Reservations and payments</li> <li>&gt; Any other booking platforms like Booking.com or Airbnb (The owner manages their contract with each site directly)</li> </ul>
<b>For both formulas :</b> <ul style="list-style-type: none"> <li>&gt; The owner personally manages their occupancy plan, availability, and prices.</li> <li>&gt; The owner is either on site or has someone who can handle key handovers, cleaning, and laundry.</li> </ul>	

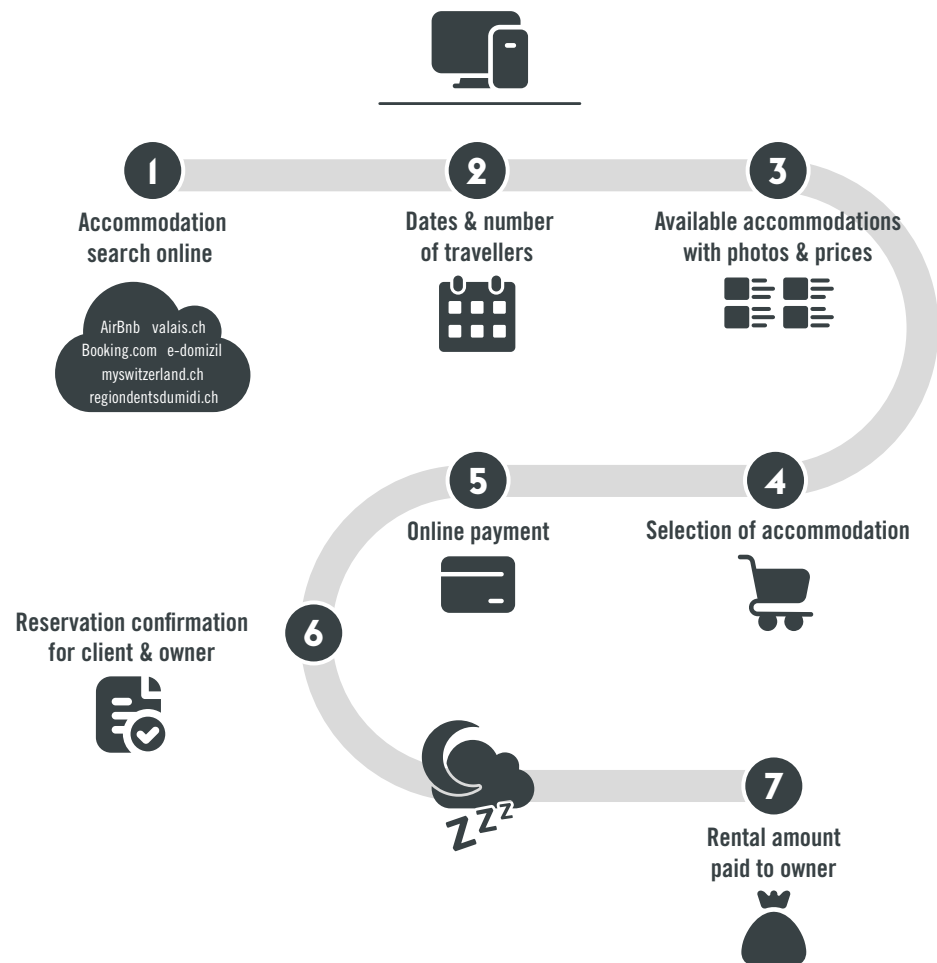


- > Commissions are not cumulative; they depend on the site through which the booking is made. For example, if a client books through Booking.com, the Booking.com platform commission applies (and Region Dents du Midi SA does not charge any commission).
- > Region Dents du Midi SA only charges a commission if the booking arrives via its own website (regiondentsdumidi.ch) or its call center (tourist offices). The commissions are intended to cover transaction costs, not to generate profits.
- > You choose the portals you want to feature your property—in addition to Region Dents du Midi.
- > Regardless of the contract model, the booking platform does not offer check-in/check-out, cleaning, or laundry services. These services are managed by the owner or a designated representative or can be delegated to a rental agency (see page 11).

## HOW DOES THE PLATFORM WORK ?

Your future clients have decided to visit Region Dents du Midi ; now they just need the perfect home-away-from-home :

1. They browse the internet and select an online booking platform  
(they can also contact one of our tourist offices for an offer)
2. They enter their stay dates and the number of travellers
3. They check availability
4. They choose from a list of proposed accommodations
5. They pay for their stay online with a credit card
6. They receive a booking confirmation (the owner receives one too)
7. The rental amount is transferred to the owner after the stay



### INTERESTED?

Fill out the contact form at [logeur.regiondents-dumidi.ch](http://logeur.regiondents-dumidi.ch) or scan the QR code. This is not a commitment to sign up, there is no obligation implied.





## YOU'RE NOT ON SITE OR YOU DON'T HAVE TIME

Region Dents du Midi's rental agencies are a one-stop-shop for a full range of personalised services that can help streamline your rental process. You're in good hands with these professionals by your side !

Services offered :

- ✓ Check in & check out
- ✓ Key hand-over
- ✓ Administration (deposits, contracts, payment tracking, etc.)
- ✓ Cleaning
- ✓ Laundry
- ✓ Concierge services

### Champéry

#### Avanthay & Partners

+41 (0)24 479 14 44 · [info@avanthaypartners.com](mailto:info@avanthaypartners.com)  
[avanthaypartners.com](http://avanthaypartners.com)

#### MDK Immobilier

+41 (0)24 479 17 77  
[champery@mdk-immobilier.ch](mailto:champery@mdk-immobilier.ch)  
[mdk-immobilier.ch](http://mdk-immobilier.ch)

#### The Lodge by Mrs Miggins

(Résidence hôtelière · Hotel residences · Aparthotel)  
+41 (0)24 494 44 24 · [info@miggins.ch](mailto:info@miggins.ch)  
[miggins.ch](http://miggins.ch)

### Champoussin

#### Alpage Immo Location Services

+41 (0)24 477 26 82 · [holidays1@vtx.ch](mailto:holidays1@vtx.ch)  
[holidaychampoussin.ch](http://holidaychampoussin.ch)

#### Ambiance Locations Services

+41 (0)79 381 82 24  
[ambiance.locationsservices@gmail.com](mailto:ambiance.locationsservices@gmail.com)

### Les Crosets

#### IM Mossettes

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[immo7crosets.ch](http://immo7crosets.ch)

#### Immo des Crosets

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[immodescrosets.ch](http://immodescrosets.ch)

### Morgins

#### Agence Immobilière Maytain

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[maytain.com](http://maytain.com)

#### Mountain Plus

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[mountain-plus.com](http://mountain-plus.com)

### Val-d'Illiez

#### Mountain River Resort

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[info@mountain-river-resort.ch](mailto:info@mountain-river-resort.ch)  
[mountain-river-resort.ch](http://mountain-river-resort.ch)

#### The River Pearl

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Brochure available  
online



## CONTACTS

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